

## Installing & Maintaining Sustainable Landscapes

# **Designer Sales Associate**

### Live, Work, and Grow with us in the Beautiful Balsam Lake Area!

<u>Job Objective</u>: Do you have floral design skills? Would you like to develop your artistic abilities? Are you looking for a fulfilling occupation? Or looking for a change? Live, work, and grow with us in beautiful Balsam Lake, Wisconsin! Our Floral Design Sales Associate position is a regular part-time occupation requiring flexible hours/days depending on the amount of daily orders, funerals, weddings, the holiday seasons, or as directed by the retail manager. Wages will be based on past experiences, availability and performance.

#### **Ideal Candidate Will:**

- ♦ Be flexible to perform a variety of duties to support the needs of our growing retail business. Be a team player!
- ♦ Be honest, respectful, self-motivated & have the ability to multi-task, with the ability to ask questions if uncertain
- ♦ 4+ Years experience in floral design with the ability to create on-point designs for the ever-changing industry
- ♦ Create and price floral designs for custom orders, retail sales, and floral cooler
- Have the ability to create purchasing list of flowers /supplies for orders and learn how to place the orders for delivery
- Process daily fresh flower arrivals, clean buckets and coolers weekly.
- Have knowledge of sympathy and wedding work a must!
- Arrange and display products and merchandise
- ◆ Learn cash register functions, sales operations, answer phone calls and take floral/hardscape orders & messages
- Engage with our customers by assessing their needs and offering assistance whenever needed
- ♦ Be resourceful in answering customer questions about landscape, plants, hardscape items and guide the customer to the best solution to meet customer needs
- ♦ Educate customers with their purchases
- Help our Garden Center associates with plantings when needed in the spring/summer.
- Perform daily tasks such as water, weed, and handle basic plant maintenance of all sections of the nursery, retail shop, greenhouse, outdoor sales/display areas, and our own garden areas
- Engage in general clean-up: rake yard of spilled mulch, pick up around the greenhouse/nursery/retail center, sweep, dust, wash windows, restroom clean-up, take out garbage, etc. In the winter: shovel front walkways, patios, and cement aprons around the garage areas

### **Additional Preferred Qualifications:**

Floral design certification, AIFD Certified

Knowledge of perennials, trees, shrubs, annuals

Ability to operate tractor for loading of bulk materials

**Benefits:** 2 Paid Vacation Days, 4 Paid Holidays, IRA 3% Match, 20% Store Discount+3%/yr, Birthday Recognition, Employee Tenure Recognition Anniversary, Defined Contribution Package, and Profit Sharing

Job Type: Regular Part-Time

Salary: \$17.00/HR-\$22.00/HR Based on Experience

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